

YANGTZE RIVER DELTA MINI ROAD SHOW FOR U.S. COMPANIES
SEPTEMBER 21 – 29, 2009

1. Name _____
Title _____
Name of Company _____
Address _____

Telephone (____) _____ Fax: (____) _____
Email _____

2. Principal SIC _____
Business Description _____

3. Date Company Established _____ No. of Employees _____
Annual Revenues (optional) _____

4. Have you previously done any business in China? Yes No
If "Yes," describe. _____

5. Has your company been involved in any other international business?
 Yes No
If "Yes," describe. _____

6. Describe your company's current interests and objectives concerning the China market.

- Sourcing from China
- Export Sales to China
- Operate wholly owned foreign enterprise in China
- Joint Venture in China
- Distributorship/Licensing Arrangements/Technology Transfer
- Other _____

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7. What is your primary objective in joining this Trade Mission?
Describe: _____

8. Have you or any other executives of your company traveled to China for business or pleasure?
Describe: _____

9. Have you or any other executives of your company participated in any other trade missions to China?
Describe: _____

10. If you have any additional questions or comments concerning the USCCC and/or the China Trade Mission, please make them in the space provided below.

Please promptly send your completed questionnaire via facsimile (312) 368-9922 and under separate cover your company's promotional literature or annual report to:

U.S.-China Chamber of Commerce
55 West Monroe Street, Suite 630
Chicago, IL 60603
Telephone: 312-368-9911
Fax: 312-368-9922
Email: info@usccc.org

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CRITERIA FOR POTENTIAL BUSINESS PARTNERS

Business Description _____

Principal Products _____

Range of No. of Employees _____

Range of Square Meters of Facilities _____

Range of Annual Revenues _____

Preferred Ownership State-Owned Enterprise _____
 Privately Owned _____
 JV _____ Foreign Owned _____

Equipments _____

Capabilities Production _____ Engineering _____
 R&D _____ Distribution _____

International Experience _____

Customers Type _____

Opportunities

- Selling into China
- Outsourcing to China

Roles of Potential Partners

- Customers
- Suppliers
- Joint Venture Partners